

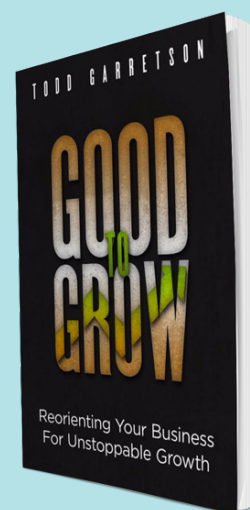
INTRODUCING

CO-ACH-IEVE

A PEOPLE DEVELOPMENT SYSTEM
FOR MANAGERS AND LEADERS



**FOR LEADERS,
MANAGERS,
OR ANYONE
RESPONSIBLE
FOR
DEVELOPING
PEOPLE OR
TEAMS!**



**FOUNDER &
AUTHOR,
TODD
GARRETSON**



WHY COACHING?

39%

representation of U.S. workforce
reporting distrust in their
management team.

56%

increase in employee productivity
when managers coach employees
to align individual goals with
organizational goals.

DO YOUR LEADERS ...?

- work and communicate effectively with challenging team members, managers, and leaders?
- effectively manage employees' reactions when giving coaching feedback (often unpleasant feedback)?
- identify and follow a six-step coaching process and apply it to daily management conversations (naturally - not forced)?
- identify and use six coaching fundamentals (coaching won't work without these).
- ask powerful, targeting coaching questions (which work as a parent and spouse, too).

CIRCLEMAKERS.CO

INTRODUCING

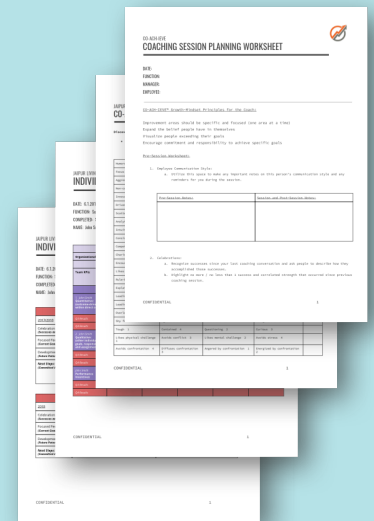
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**PRACTICE
MAKES
PERMANENT**

**LEARN
BY
DOING**



**BEHAVIOR
CHANGE**



**GROWTH
IS
INDIVIDUAL**



WE BELIEVE

Team members (and customers!) don't care how much you know until they know how much you



COURSE FUNDAMENTALS

- We create permanent behavioral change through consistent application, practice, accountability, and supportive coaching.
- We apply self-discovery learning and best-practice sharing through group interaction.
- We use a 7-week learning process to maximize behavior change.

CO-ACH-IEVE LEARNING GOALS

1. Create trusting relationships.
2. Unlock dormant potential in individuals, teams, and organizations.
3. Gain commitment to specific goals and their execution.
4. Fuel your leadership pipeline.